

Polymers for Better Living[™]

Itaconix Plc (ITX) Investor Presentation

18th September 2017

Introduction to Itaconix



Experienced Board

Executive Directors



Kevin Matthews (CEO)
Internationally experienced public and private company director
Experienced strategic leader with strong commercial acumen. NED at Low & Bonar Plc. Formerly CEO
Isogenica Ltd and Oxonica Plc, NED at Elementis Plc



Robin Cridland (CFO)
Experienced In Finance and M&A
20+ years of pharma/tech business
development, corporate development and
finance experience:
GSK merger, Renovo IPO,
Shire licence/investment, Revolymer IPO.
NED of Eden Research plc

Non-Executive Directors



Bryan Dobson
Chairman
Chairman of Applied Graphene
Materials Plc
30+ years in chemicals industry
including ICI and Croda



Julian Heslop - NED/Audit Chair Previously CFO of GlaxoSmithKline Senior finance roles at Grand Metropolitan and Imperial Brewing and Leisure



Jim Barber - NED
Previously CEO of Metabolix Inc.
Senior commercial roles within
Albermarle group and other
chemicals businesses.
Representative of Itaconix Corp.
Shareholders (pre-acquisition).



Mike Townend - NED 20+ years experience in equity capital markets including Lehman Brothers. Representative of IP Group.



Itaconix - Overview

An innovative world leader in bio-based specialty polymers

We produce high performance, cost effective and sustainable proprietary ingredients that are key components of products in the personal care and consumer healthcare, homecare and industrial sectors

Our growing number of bio-based ingredients offer a compelling alternative to traditional petrochemical based materials, helping to deliver on the global sustainability agenda



Market Drivers

Increasing consumer expectations, regulatory changes and environmental best practice driving major consumer brands to seek sustainable raw materials

P&G – Goal of using 100% renewable or recycled materials for all products L'Oreal – By 2020, 100% of products to have an environmental or societal benefit Croda - >60% of raw materials currently derived from natural or renewable resources

'Together for sustainability'

AkzoNobel, Arkema, BASF, Bayer Clariant, DSM, DuPont, Evonik, Henkel, IFF, Lanxess, Solvay, Wacker

Developing sustainable supply chains

Typically the Chemical Industry has low levels of R&D spend and is looking to partner to accelerate innovation.

Well aligned with global trend and ideally positioned to play a significant role in the redesign of many supply chains to improve sustainability and performance



Itaconix – Business Model

Business Model – designing and supplying innovative, high margin polymer ingredients and/or selectively licensing proprietary technology

Focused on products that improve the performance, cost and/or sustainability of our customers' products

Low capital intensity - through combination of in-house & contract manufacturing

Collaborating in an open and responsive style and working with partners to accelerate access to market and deliver cost effective products and solutions – Solvay, Croda, AkzoNobel

Pioneering new polymer platforms that represent a step change for our customers. Several major innovations already in hand. Patents protect key processes, products and applications.



What We Do

We design and produce polymer ingredients to meet Customers' performance needs

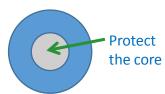
Product Platforms

Specialty Polymers:

World leader in bio-based polymers from itaconic acid using proprietary process with break-through economics

Engineered Encapsulation:

Innovative, formaldehyde-free flexible encapsulation platform



Applications

Performance Examples:

- Haircare
 - Hair styling
 - Frizz control
 - Heat protection



- Anti-spotting
- Shine
- Laundry
 - Bleach performance
 - Hard-water mgmnt
 - Malodour mgmnt



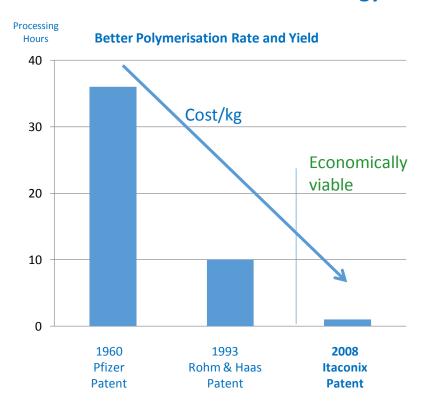






World Leader In Polyitaconic Acid

Patented Technology – Breakthrough Economics





Capital Efficient Production

- High yield with no downstream purification
- Production rates benefit from fast chemical reactions
- · Non-combustible materials
- Minimal environmental impact
- Small equipment footprint gives high flexibility

Low Operating Costs

- · Very low energy and labour input
- · Zero waste or by-products



End User Market Opportunity

Target Markets for Functional Polymers

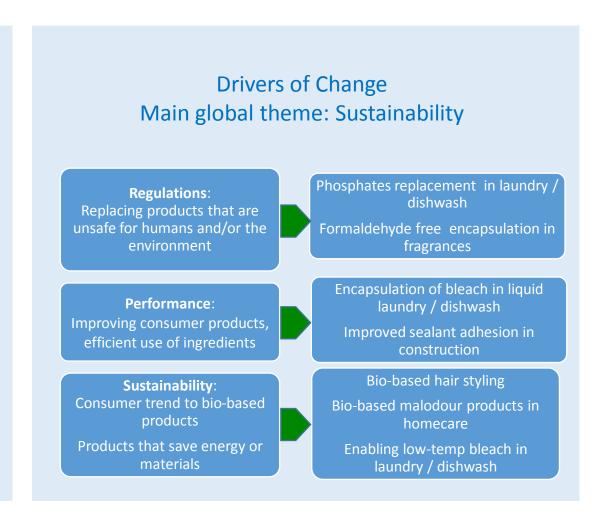
Homecare:

Cleaning & Hygiene

Personal Care

Consumer Healthcare

Industrial:
Energy & Environment
Surface Coatings
Agriculture & Food
Water Management





Review of H1 2017



Shareholder expectations for 2017?

Slide extracted from October 2016 shareholder presentation

Product	Milestones in next 12 months	Market Size (\$m)
Itaconix [®] DSP™,CHT™, TSI, XDP	Revenue growth in 2017 Adoption in ADW by major private label house or equivalent	
RevCare NE ™	Appointment of distributors First sales and revenue growth in 2017	$\checkmark\checkmark$
RevCoat Bond ™	Appointment of distributors Sign-up lead customer and revenue growth in 2017	\checkmark
Itaconix [®] ZINADOR™	Sign commercial partner Revenue growth in homecare and industrial	$\boxed{\hspace{0.1cm}\checkmark\hspace{0.1cm}\checkmark}$
Licences (Royalty)	First revenues from Solvay PAP licence Secure two new licences	$\sqrt{}$
RevCapFE™	Sign two lead customers Revenue growth	\checkmark

- 2017 Replace nicotine gum revenue (GM<10%) with high quality revenue (GM > 40%) Grow revenue
- 2018 Market engagement in 2016/2017 expected to hit for sales cycles of 18-24 months Rapid revenue growth

Assuming gross cost base of £6m - requires revenue of £15m to reach breakeven at 40% GM



Targeted Ingredient Segments

Target Ingredient Markets	Size of Potential Market	Products	Benefits	2017 Milestones & Partners
Water Soluble Polymers	\$30bn ⁵ - composed of many niches	Itaconix [®] ZINADOR™	Water soluble mal- odour management	Signed commercial partner: Croda, first sales
	Water treatment, paper, oil and gas recovery, mineral processing, detergents,	Itaconix [®] TSI™	Dispersing aid	Signed commercial partner: AkzoNobel Performance
	textiles, personal care, coatings & construction	Itaconix [®] XDP™	Dispersing aid	Additives
Chelants	 Chelant market: Total= \$4.8bn¹ Household & Ind cleaning: \$1bn¹ MGDA (BASF) estimated at \$500m² 	Itaconix [®] DSP™, Itaconix [®] CHT™	3rd generation chelant	Signed commercial partner: AkzoNobel Chelates
Encapsulation	Household: \$500m ³	Licences (Royalty)	Bleach stable encapsulation	First revenues from Solvay PAP licence
		RevCap™ FE	Formaldehyde free encapsulation	Sign lead customer
Hair Styling Polymers	US & EU Market: \$400m ⁴ • PVP: \$100m ⁴	RevCare™ NE	Bio-based hair styling	Established channels to market & first sales
Sealants	Construction Market	RevCoat™ Bond	Adhesion Promoter	Sign lead customer

Itaconix has products with distinct performance advantages
Product opportunities across a \$30bn market space
Current products address identified market niches worth > \$1.4bn
Credible strategic partners to gain access to markets



CRODA

Kline & Company; 2016. 5. Grandview Research, Feb 2016, Water Soluble Polymers Market



^{1.} Zion Market Research; Aug 2016; Chelating agents market

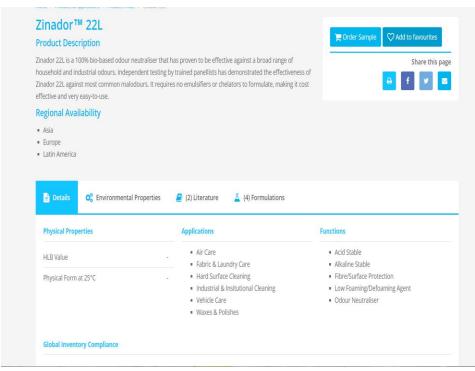
Itaconix estimates

^{3.} Grandview Research; Jan 2017; Microencapsulation Market Estimates & Trends

Q1 2017 - Croda

Accelerating market entry via partnerships

Extract from Croda Website

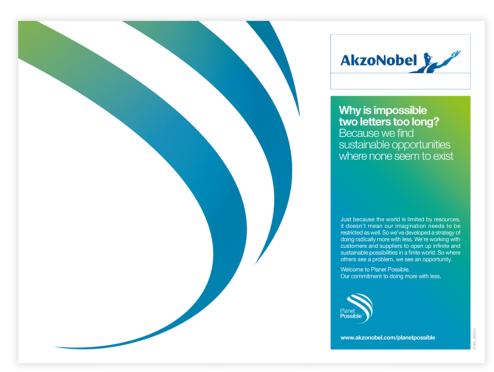


- Itaconix® ZINADOR™ 100% bio-based – prevention of malodour
- Exclusive global supply and joint marketing agreement
- Growing odour neutralisation market
- Household, municipal, animal and industrial applications
- Generating revenue in 2017, first order supplied



Q1 2017 - AkzoNobel

Accelerating market entry via partnerships



Extract from AkzoNobel Website

- Framework JDA
- Broad operating framework to jointly identify, develop and commercialise new polymers
- Fits with AkzoNobel sustainability agenda
- Itaconix polymers offer unique properties in applications essential to everyday life, ranging from water quality to cleaning and hygiene
- Specific application areas now identified



Q3 2017 – AkzoNobel Performance Additives

Accelerating market entry via partnerships



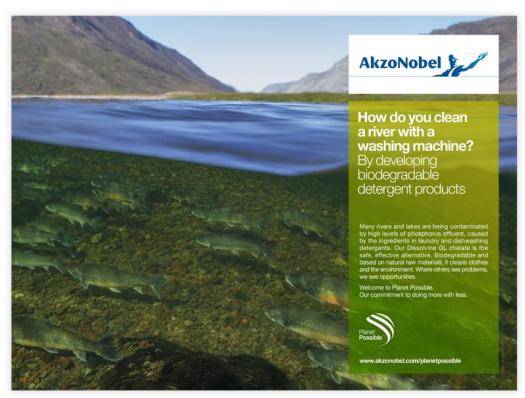
Extract from AkzoNobel Website

- 1st Application Agreement
- Developing applications for Itaconix polymers to be used in the coatings and construction industries



Q3 2017 – AkzoNobel Specialty Chemicals

Accelerating market entry via partnerships



Extract from AkzoNobel Website

- 2nd Application Agreement
- To evaluate and develop innovative bio-based chelates for use in the consumer and industrial detergents and cleaners markets
- AkzoNobel No 1 chelates
 Producer

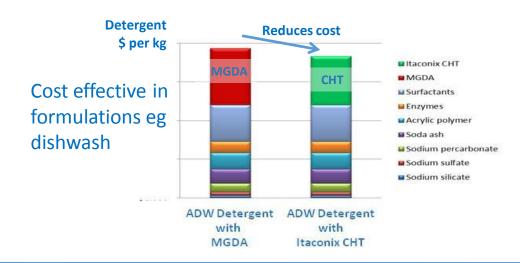


Chelants in Automatic Dishwash

Chelates - prevent calcium in hard water from reacting with soap, limiting effectiveness of cleaning systems. Homecare market estimated at \$1bn

Phosphate Ban - replacement of traditional chelants; January 2017 – ban came into effect in Europe; significant amount of reformulation ongoing

Itaconix® DSP™ & CHT™ - superior binding capacity over both 1st and 2nd generation chelants Superior calcium binding results in more cost effective formulations Second generation MGDA chelant market estimated at c.a. \$500m, 170,000mt





Bio-based Polymers in Hair Styling

- First sales and first consumer product launched in Italy
- Distributors established in USA, Germany, France, Italy, Spain, Poland, South Korea & Japan: 50 active projects
- Replacing petrochemical based hair fixative polymers with bio-based equivalent
- Hair styling polymers market c.a. \$400m, 24,000mt
- RevCare™ NE 100S launched April 2016 bio-based and has superior performance

Itaconix

— petrochemical based polymers

—

Properties	Rev Care NE 100S	Product A	Product B	Product C	Product D
Single curl retention	4	8	✓	✓	3
Comb low resistance	//	//	✓	3	3
Curl Softness	//	\checkmark	//	8	\checkmark
Single Curl Flexibility	✓	✓	//	3	\checkmark
Anti-Frizz	//	8	✓	44	(3)
Curl bounce	//	(3)		//	\
Natural feeling	✓	✓	8	8	8
Water soluble	✓	✓	4	✓	(3)
Cost in use	✓	//	✓	(3)	8



Solvay Licence for Encapsulated EurecoTM

Accelerating market entry via partnerships

Extract from Solvay Website



- Licence Announced in September
 2014
- Purpose of the technology was to stabilise Eureco™ to broaden application in cleaning and laundry applications
- Solvay made first sale of Eureco RP103 using Itaconix technology in July 2017. Still early in commercial development
- Licence: royalty as a percentage of net sales



Itaconix – Summary Financials H1 2017

CONTINUING OPERATIONS

Cash of £5.4m (30 June 2016: £6.1m, 31 December 2016: £8.8m)

Revenue (all specialty chemicals sales) increased to £0.3m (30 June 2016: nil) and gross profit improved to £0.1m (30 June 2016: nil)

Loss before taxation unchanged at £2.5m (30 June 2016: £2.5m), as was Loss after taxation at £2.2m (30 June 2016: £2.2m)

R&D tax credits £0.3m (30 June 2016: £0.2m)



Outlook – Poised for growth

Specialty polymers innovator – Winning customers

Market Alignment - Significant regulatory and environmental drivers

Products launched – Revenue starts & revenue building

Credible Partnerships – Working to support access to markets with Solvay, Croda and AkzoNobel

Focus – Driving further revenue starts and growth



Appendix



The Revolymer/Itaconix Journey





Specialty Chemicals Market Characteristics

Key Attributes

- Small % of final product generally modest volumes
- Performance enhancing properties critical to performance of end product
- Limited price sensitivity high margin business
- Low substitution rates once designed in business is highly secure and predictable
- Product qualification required Itaconix team experienced at qualifying novel compounds

Business built on

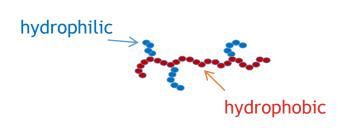
- Quality, differentiated product (value add pricing)
- Close technical relationships



The Technology Behind Our Specialty Polymers

Flexibility in design – tailored performance

Hydrophilic/phobic balance and location of domains in molecule drive function





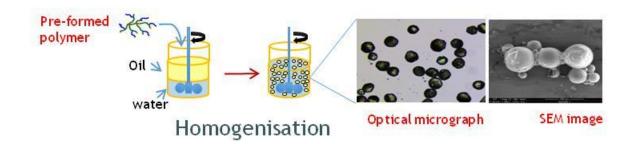
Specialty Polymers:

- Controllable, specific architecture provides functionality and tailored performance
- Use of commercial monomers straightforward regulatory path
- Natural or synthetic solutions
- Improved performance

Itaconix sodium polyitaconate: biobased with unique functional capacity as a result of two differentiated functional groups



Encapsulation: Efficient use of ingredients



Key Advantages:

- Avoids use of problematic chemicals, eg formaldehyde
- Benign conditions good for sensitive actives
- Can be readily tailored to customer needs

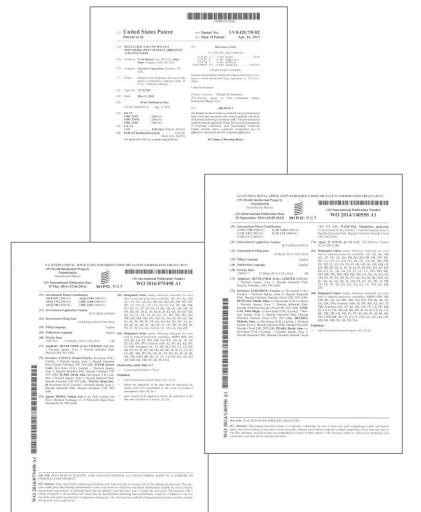
A large range of actives can be encapsulated:

- Sensitive biologics
- Fragrances & flavours
- Insect repellents
- Antimicrobials / biocides
- Bleach systems



Proprietary Technology & Intellectual Property

- 23 patent families
- 11 granted patents
- 300 years of polymer and application combined expertise
- Network of leading academics & industrial scientists in US & UK
- Strong pipeline of new opportunities





Itaconix - Consolidated Income Statement

Condensed consolidated income statement and statement of comprehensive income

For the six months ended 30 June 2017

	Unaudited	Unaudited	Audited
	6 Months to	6 Months to	Year to 31
	30 June	30 June	December
	2017	2016	2016
		Restated	
	£000	£000	£000
Continuing operations			
Revenue	325	25	285
Cost of sales	(179)	(19)	(230)
Gross profit	146	6	55
Other operating income	2	11	38
Administrative expenses	(2,669)	(2,523)	(5,275)
Group operating loss	(2,521)	(2,506)	(5,182)
Finance income	-	35	51
Share of profit / (loss) of associate	26		(508)
Loss before tax from continuing operations	(2,495)	(2,471)	(5,639)
Taxation credit	276	232	531
Loss for the period from continuing operations	(2,219)	(2,239)	(5,108)
Loss after tax for the period from discontinued			
operations		(418)	(608)
Loss for the period	(2,219)	(2,657)	(5,716)
Other comprehensive income, net of income tax Items that may be reclassified subsequently to profit or loss:			
Exchange differences on translated foreign			
operations	(425)	856	1,439
Total comprehensive loss for the period	(2,644)	(1,801)	(4,277)
Basic and diluted loss per share	2.8p	3.1p	8.2p
Basic and diluted loss per share from continuing			-
operations	2.8p	2.3p	7.3p



Itaconix – Consolidated Balance Sheet

Condensed consolidated statement of financial position

As at 30 June 2017

Non-current assets 1,129 563 803 1014 1		Unaudited	Unaudited	Audited
Non-current assets 2017 2016 2016 2016 Restated Restated Restated Eduction 2000 Non-current assets Property, plant and equipment 1,129 563 803 10124 <		As at	As at	As at
Non-current assets Restated £000 Property, plant and equipment 1,129 563 803 Intrangible assets 9,477 9,550 10,124 Investment in associate undertakings 237 - 145 Current assets 10,843 10,113 11,072 Current assets 253 544 210 Inventories 253 544 210 Trade and other receivables 1,174 1,267 835 Investments - 6,000 - Cash and cash equivalents 5,379 97 8,789 Assets 17,649 18,021 20,906 Financed by 5 17,649 18,021 20,906 Financed by 5 18,021 20,906 Fequity share capital 787 630 787 Equity share capital 787 630 23,221 28,588 Own shares reserve (4) (5) (5) Fequity share premium 28,603 23,221		30 June	30 June	31 December
Non-current assets £000 £000 £000 Property, plant and equipment Intangible assets 9,477 9,563 803 Investment in associate undertakings 237 - 145 Investment in associate undertakings 10,843 10,113 11,072 Current assets 10,843 10,113 11,072 Current ossets 253 544 210 Trade and other receivables 1,174 1,267 835 Investments - 6,000 - Cash and cash equivalents 5,379 97 8,789 Cash and cash equivalents 5,379 97 8,789 Total assets 17,649 18,021 20,906 Financed by Equity share steet capital 787 630 787 Equity share capital 787 630 787 Equity share premium 28,603 23,221 28,588 Own shares reserve (4) (5) (5) Merger reserve (3) (1,14		2017	2016	2016
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Financed by Figure 1 Total assets 17,649 18,021 20,906 Financed by Equity shareholders' funds Sequity share capital 787 630 787 Equity share premium 28,603 23,221 28,588 Own shares reserve (4) (5) (5) Merger reserve 20,361 20,361 20,361 Share based payment reserve 6,329 6,143 6,220 Foreign translation reserve 1,014 856 1,439 Retained earnings (45,155) (39,877) (42,936) Total equity 11,935 11,329 14,454 Non-current liabilities 2 3,317 3,177 3,414 Deferred tax liability 1,384 1,357 1,458 4,701 4,534 4,872 Current liabilities 1,013 2,158 1,580	Cash and cash equivalents	5,379	97	8,789
Financed by Equity shareholders' funds 787 630 787 Equity share capital 787 630 787 Equity share premium 28,603 23,221 28,588 Own shares reserve (4) (5) (5) Merger reserve 20,361 20,361 20,361 Share based payment reserve 6,329 6,143 6,220 Foreign translation reserve 1,014 856 1,439 Retained earnings (45,155) (39,877) (42,936) Total equity 11,935 11,329 14,454 Non-current liabilities 2 1,384 1,357 1,458 Contingent consideration 3,317 3,177 3,414 Deferred tax liability 1,384 1,357 1,458 4,701 4,534 4,872 Current liabilities Trade and other payables 1,013 2,158 1,580		6,806	7,908	9,834
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Equity shareholders' funds Equity share capital 787 630 787 Equity share premium 28,603 23,221 28,588 Own shares reserve (4) (5) (5) Merger reserve 20,361 20,361 20,361 Share based payment reserve 6,329 6,143 6,220 Foreign translation reserve 1,014 856 1,439 Retained earnings (45,155) (39,877) (42,936) Total equity 11,935 11,329 14,545 Non-current liabilities 2 3,317 3,177 3,414 Deferred tax liability 1,384 1,357 1,458 Current liabilities 4,701 4,534 4,872 Current liabilities 1,013 2,158 1,580				
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Own shares reserve (4) (5) (5) Merger reserve 20,361 20,361 20,361 Share based payment reserve 6,329 6,143 6,220 Foreign translation reserve 1,014 856 1,439 Retained earnings (45,155) (39,877) (42,936) Total equity 11,935 11,329 14,454 Non-current liabilities 2 3,317 3,177 3,414 Deferred tax liability 1,384 1,357 1,458 4,701 4,534 4,872 Current liabilities 1,013 2,158 1,580	Equity share capital	787	630	787
Merger reserve 20,361 20,361 20,361 Share based payment reserve 6,329 6,143 6,220 Foreign translation reserve 1,014 856 1,439 Retained earnings (45,155) (39,877) (42,936) Total equity 11,935 11,329 14,454 Non-current liabilities Contingent consideration 3,317 3,177 3,414 Deferred tax liability 1,384 1,357 1,458 4,701 4,534 4,872 Current liabilities Trade and other payables 1,013 2,158 1,580	Equity share premium	28,603	23,221	28,588
Share based payment reserve 6,329 6,143 6,220 Foreign translation reserve 1,014 856 1,439 Retained earnings (45,155) (39,877) (42,936) Total equity 11,935 11,329 14,454 Non-current liabilities Contingent consideration 3,317 3,177 3,414 Deferred tax liability 1,384 1,357 1,458 4,701 4,534 4,872 Current liabilities Trade and other payables 1,013 2,158 1,580	Own shares reserve	(4)	(5)	(5)
Foreign translation reserve 1,014 856 1,439 Retained earnings (45,155) (39,877) (42,936) Total equity 11,935 11,329 14,454 Non-current liabilities V V Contingent consideration 3,317 3,177 3,414 Deferred tax liability 1,384 1,357 1,458 4,701 4,534 4,872 Current liabilities Trade and other payables 1,013 2,158 1,580	Merger reserve	20,361	20,361	20,361
Retained earnings (45,155) (39,877) (42,936) Total equity 11,935 11,329 14,454 Non-current liabilities 3,317 3,177 3,414 Deferred tax liability 1,384 1,357 1,458 4,701 4,534 4,872 Current liabilities Trade and other payables 1,013 2,158 1,580	Share based payment reserve	6,329	6,143	6,220
Non-current liabilities 3,317 3,177 3,414 Contingent consideration 3,317 3,177 3,414 Deferred tax liability 1,384 1,357 1,458 4,701 4,534 4,872 Current liabilities 1,013 2,158 1,580	Foreign translation reserve	1,014	856	1,439
Non-current liabilities 3,317 3,177 3,414 Contingent consideration 1,384 1,357 1,458 Deferred tax liability 4,701 4,534 4,872 Current liabilities 1,013 2,158 1,580	Retained earnings	(45,155)	(39,877)	(42,936)
Contingent consideration 3,317 3,177 3,414 Deferred tax liability 1,384 1,357 1,458 4,701 4,534 4,872 Current liabilities Trade and other payables 1,013 2,158 1,580	Total equity	11,935	11,329	14,454
Contingent consideration 3,317 3,177 3,414 Deferred tax liability 1,384 1,357 1,458 4,701 4,534 4,872 Current liabilities Trade and other payables 1,013 2,158 1,580				
Deferred tax liability 1,384 1,357 1,458 4,701 4,534 4,872 Current liabilities Trade and other payables 1,013 2,158 1,580				
Current liabilities 4,701 4,534 4,872 Trade and other payables 1,013 2,158 1,580		•	,	,
Current liabilities1,0132,1581,580Trade and other payables1,0132,1581,580	Deferred tax liability			
Trade and other payables 1,013 2,158 1,580		4,701	4,534	4,872
	• •			
5,714 6,692 6,452	i otai liabilities	5,714	6,692	6,452
Total equity and liabilities 17,649 18,021 20,906	Total equity and lighilities	17.640	19 021	20.006
Total equity and liabilities 17,649 18,021 20,906	rotal equity and liabilities	17,649	18,021	20,906



Itaconix - Consolidated Cash flow

Interim condensed consolidated statement of cash flows

For the six months ended 30 June 2017

	Unaudited 6 Months to 30 June 2017	Unaudited 6 Months to 30 June 2016 Restated	Audited Year to 31 December 2016
	£000	£000	£000
Cash flows from operating activities			
Operating loss	(2,521)	(2,506)	(5,182)
Adjustments for:	121	101	202
Depreciation of property, plant and equipment Amortisation and impairment	137	32	161
Revaluation of contingent consideration	77	- -	-
Share option charge	109	59	136
(Gain) / loss on foreign exchange	(170)	396	627
Taxation	(4)	_	481
(Increase) in inventories	(43)	(150)	(60)
(Increase) / decrease in receivables	(58)	(14)	339
(Decrease) / increase in payables	(567)	447	(182)
Net cash (outflow) from continuing operating activities	(2,919)	(1,635)	(3,478)
Net cash (outflow) from discontinued operating activities		(644)	(1,250)
Net cash (outflow) from operating activities	(2,919)	(2,279)	(4,728)
Cash flows from investing activities		24	
Interest received Funds withdrawn from term deposits	_	31 1,000	91 7,000
Acquisition of subsidiary undertaking	_	(2,043)	(2,043)
Investment in associate undertaking	(60)	(2,043)	(2,043)
Purchase of property, plant and equipment	(447)	(128)	(518)
Net cash (outflow) / inflow from investing activities	(507)	(1,140)	4,530
Cash flows from financing activities			
Cash received from issue of shares	16	2	5,525
Transaction costs paid on the issue of shares	_	_	(52)
Cash loaned to subsidiary undertaking			
Net cash inflow from financing activities	16	2	5,473
Net (outflow) / inflow in cash and cash equivalents	(3,410)	(3,417)	5,275
Cash and cash equivalents at beginning of the period	8,789	3,514	3,514
Cash and cash equivalents at end of the period	5,379	97	8,789



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